

LPG Industry Training Course

**LPG Trading, Marketing &
Price Risk Management**

to be held at

**‘PARKROYAL COLLECTION’
Marina Bay
Singapore**

28th February to 3rd March 2023

Course Provider

The course is presented by Stuart Anderson, LPG Connect Int’l Ltd assisted by Ian Brimelow.

Other industry experts from within the region will participate during the week.

The course will start 09.00 on Tuesday 28th February and finish at 17.00 on Friday 3rd March 2023.

The course is non-residential but accommodation at this hotel is available rates upon request. Please book directly with hotel.

Course providers reserve the right to cancel the course in the event of; insufficient registrations and or changes in Singapore government restrictions making it not feasible to hold the course. In this event any fees already paid will be refunded in full, however the course provider is not responsible for any other costs incurred by delegates.

LPG Trading, Marketing & Price Risk Management

Course Summary

This interactive course will provide a thorough understanding of the dynamics of LPG supply, pricing, shipping, trading both intra- and inter-regionally. It will include instruction from, and discussion with industry experts and syndicate exercises will assist the understanding of major industry activities and issues. The course will have a modular structure with the primary focus being on international trade, flows, techniques, strategies in physical and paper trading including managing exposure to price risk. Examples of the topics covered are:

- **Production Sources and Trends**
- **Consuming Markets, Sectors and Trends**
- **Global Trade Patterns**
- **Price References and Interpretation**
- **Netback Analysis**
- **Arbitrage**
- **LPG Shipping**
- **Terminals and Constraints**
- **International and Regional Pricing**
- **Trade, Trading and optimization**
- **Trade Dynamics and Strategies**
- **Negotiating Strategies**
- **Price Risk Management**
- **Derivatives**
- **Hedging Strategies**
- **Trading Simulation**

Course Participants

The course is specifically designed for personnel in companies concerned with production, export, import, shipping, marketing, trading and financial services to the LPG industry. Since the program started in 2003 the courses have become an important part of individuals personal development in the LPG world.

To date the courses have trained over 800 members of the LPG Industry.

The course is limited to 20 participants. Attendance is at the discretion of the course providers.

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Registration Fees / Payment Instructions

Full payment must be received before a place on the course can be guaranteed. Confirmation of your registration and a receipt will then be sent to you.

Joining instructions and other relevant information will be sent prior to the start of the course.

Fees:

Singapore 28th February to 3rd March 2023 Course Fee: US\$5,750

Additional delegate(s) from the same company will be entitled to a 5 % discount.

(VAT at 20% is payable by delegates whose Company is registered in the UK).

Registration and Payment must be made by latest 1st February 2023

Payment: Electronic Payments only, no credit cards accepted.

The total amount including VAT (where applicable) and without deduction of any taxes, duties or charges of any kind, to be paid by:

Chaps/Bank telegraphic transfer to **LPG Connect International Ltd**

Bank: HSBC Account No: 58730488

Swift Code (BIC8): HBUKGB4B

Branch Code (BIC11): HBUKGB41CM1

IBAN: GB93HBUK40127658730488

Cancellations / Substitutions

Cancellation charges will apply as follows:

- up to 21 days before course start - 50% of fees
- 21 or less days before course start - 100% of fees

Substitutions are welcome and incur no charges. Notification of cancellation or substitution must be confirmed in writing.

Venue

PARKROYAL COLLECTION Marina Bay, Singapore

Please register me for this Training Course.

Full Name _____ Company _____

Email _____ Address _____

Job Title _____

Mobile _____

Signature _____ Date _____

**I acknowledge and agree to the Terms specified above.
When completed please e-mail this form to:**

lpg@lpg-connect.com